

# OSTENTATIOUS MAGNIFICENCE DEFINED...

by our correspondent

**W**ith the progression of varied sectors, ever-increasing trade amongst countries & inter-states, and the IT and transportation in all modes witnessing a proliferating boom, the colossus earth today is just the hours' distance—a tiny global village in the true sense of the term. Corporate visits, meetings, conferences, seminars and related paraphernalia today rule the roost in the contemporary business milieu. Planning a business or a leisure trip to any destination calls for an itinerary blueprint and the indispensable necessity that tops the list is 'lodging'. One can come across an assortment of world-class hotels in any metropolis or megalopolis and book the same online or through a travel agent, or just at the spot. You will undoubtedly opt for the one that provides the best services at the lowest prices. Your visit to Delhi can be cherished for a lifetime with your stay at Hotel Conclave that tenders superlative services at the most competitive prices; nowhere can you avail elsewhere in the capital city. Hotel Conclave is a division of Libra Hotel Pvt. Ltd., the third generation service provider in the field of construction and hospitality, catering under the brand of Con-

clave since 2000.

You can repose in the luxury of a comfy accommodation cum partying extravaganza as well as experience the delight of a contemporary conference meet in the most happening and posh region of Delhi—South Delhi where Hotel Conclave is located. With its chain of three hotels situated in three different strategic locales in South Delhi, the guest can gain a competitive advantage of being near to all the major tourist destinations in the capital city as well as close proximity to government houses, primo corporate offices and more. The chain includes Hotel Conclave Executive, Hotel Conclave Boutique, and Hotel Conclave Comfort.

The candid and kinetic Gautam Mehra, Director, who has been conferred with the much coveted 'Corporate Budget Hotelier of the Year' award by Business Sphere, exultantly states, "Our strategic location at the

heart of Delhi and the low-budget yet high-end luxury that we offer have given us an emulous edge in our domain. We have cemented a strong hold amongst our satisfied corporate clients, who come to us for repeat services. This validates our significance in the burgeoning corporate scenario." The strength of Hotel Conclave is tabulated below:

Rooms	100+
Covered Area	60,000 sq. ft.
Conference Halls	10
No. of Employees	150+_
Corporate Portfolio	400+

The chain of hotels is steered by Gautam Mehra, a dynamic hotelier, who has been instrumental in introducing a new genre in the hotel industry that of availing the guest a magnificent stay replete with all modern conveniences at very low-priced rates. A Software Engineering Graduate from Australia, the young enthusiastic entrepreneur always steals the crowd with his vibrant, sophisticated and dashing presence and his excellent communication skills. Mr. Mehra spent five years in Australia for his IT degree and travelled worldwide extensively.

Gautam Mehra

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A chain of three corporate budget hotels constitutes the flagship Hotel Conclave, located in South Delhi—Hotel Conclave Executive at Nehru Place, Hotel Conclave Boutique at Kailash Colony, and Hotel Conclave Comfort at East of Kailash. Equipped with the up-to-the-minute amenities as per international standards, each hotel offers inimitable and guest-oriented services to be treasured in the mind for a lifetime.



sively to developed countries to have a glimpse of the hotel industry and incorporated the same in his venture in India after his graduation in 2005. This is the reason why Hotel Conclave stands tall in its arena, attracting one and all with its plush interiors, unsurpassed amenities,

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and world-class services. "We are committed to achieve complete customer satisfaction by following a TQM (total quality management) at every stage of our activities and by following customer-oriented approaches & strategies. Whether it is the scrumptious variety of food, snacks, beverages and the like or a comfy stay or a first class conference, you can avail the best," declares Mr. Mehra.

Hotel Conclave Executive is located at Nehru Place, the heart of South Delhi. This 2002-conceptualized hotel was the first of the Conclave hotel chains with state of the art rooms equipped with all the most modern amenities. It has benchmarked a stature as a corporate hotel improving constantly and serving an increasing number of major companies of varied sectors. Hotel Conclave Boutique, inaugurated in 2008, is situated at Kailash Colony, another South Delhi nucleus that houses 33 spacious rooms, targeting the time-tied and well-paid power executive who demand the very best as they travel light in a tight schedule. A large 3-storey atrium and a



30 feet waterfall running through all floors welcomes you to a whole new experience in the budget hotel industry. This hotel, with four conference halls, has been aesthetically designed and equipped to suit today's and tomorrow's corporate requirements. Hotel Conclave Comfort, launched in 2007, is set at the serene backdrop of East of Kailash housing a number of luxury rooms, wallpapered to match the contemporary furniture and light colors. The tariffs are as low as Rs. 2490 for single & Rs. 2990 for double while the highest rates are only Rs. 3590 for single and Rs. 4250 for double with extra Rs. 500-600 charges for each additional bed. "These are some of the lowest rates ever in the hotel industry for the wealth of unmatched facilities and services! With personalized excellent services for every room, it is bound to be a delightful experience for the visitor," assures the energetic Mr. Mehra. The chain of three different hotels under the Conclave brand, are targeting different manage-



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ment levels while maintaining the same promised standard of services and amenities.

"One can avail a plethora of facilities for complete convenience at all the chains of Hotel Conclave. We value each of our guest and thereby strive to deliver the superlative," declares the outstanding Mr. Mehra. The facilities include sophisticated rooms (deluxe, super deluxe, executive, suites), mini bars, tea/coffee makers, large screen flat TVs, DVDs in suites, free Internet connection & electronic safe in all rooms, in-house room service, complimentary breakfast. For the convenience of a world class conference, the amenities include conference halls, printers, fax, projectors, free Internet service, private meeting rooms, secretarial assistance, non-smoking floors, 24-hour travel desk, laptops & mobile phones on hire, audio-visual equipment. The other facilities subsume express check in/out, late check out on request, acceptance of all major credit cards, in-house valet parking and doctor on call.

However, Mr. Mehra has his eyes set on his new ventures. "We believe that the corporate hotel sector is here to

stay. Our industry is growing steadily in tune with the globalization and expansion of many large and small medium enterprises (SMEs) in India. Exemplary corporate housing at affordable prices is vital to any company with executives traveling frequently," he says. Witnessing the high growth rate as well as the increasing number of customers' faith on the corporate lodge, the classy Mr. Mehra has started the construction of two more properties at Bikaji Cama Place of 80+ rooms and foresees to expand in Noida and Greater Noida with 5 star hotels.

"At Conclave, you can just feel at home negating the fact that you are at a stranger city. The comment cards placed at every room help us come across the feedbacks and suggestions of our esteemed guests, which we try to incorporate," pronounces Mr. Mehra. Each of the 150 staff, imparted regular training every month, is well experienced and qualified to handle every job at ease and at the satisfaction of the guest. The plentitude of conveniences and the top-notch services that the much-admired hotel has been offering since its inception has brought loads of applauses and accolades from its satisfied visitors. ■